

Michael S. (Mickey) Fulp M.Sc., C.P.G.

MercenaryGeologist.com contact@mercenarygeologist.com

The Big Bad Bully on the Black Gold Block A Monday Morning Musing from Mickey the Mercenary Geologist <u>Contact@MercenaryGeologist.com</u>

June 3, 2019

Last week, I commented on America's dependence on foreign sources for essential minerals and compared our current situation in that venue with our dependence on OPEC for oil supplies from the mid-1970s to the mid-2000s (<u>Mercenary Musing, May 27, 2019</u>). I concluded the segment with this statement: "... *comparing energy to minerals is a bit like mixing oil with water*".

In today's missive, I document the history and development of American shale-hosted petroleum and the new domestic energy paradigm that has come to pass.

The United States of America is now the big bad bully on the black gold block.

The advent of widespread horizontal drilling and fracking began in the mid-2000s and it solved 45 years of declining American petroleum supplies and massive export of our dollars. That said, shale gas is not a new commodity and the two technologies were introduced many decades ago.

In fact, shale gas was first extracted as a resource from the Marcellus Shale in Fredonia, New York in 1821 and used to light village stores. Horizontal drilling began in the 1930s and the first well was hydraulically fractured in 1947.

What evolved into the shale gas revolution got its start in 1981when Mitchell Energy drilled and fracked a gas showing near Ft. Worth, Texas. For the next two decades, entrepreneur George Mitchell experimented with various methods of hydro-fracturing to economically extract natural gas from the Barnett Shale, finally succeeding in the late 1990s. Bigger competition soon moved in and Mitchell was sold to Devon Energy in 2002. By 2005, horizontal completions outnumbered vertical wells and in 2012, the Barnett Shale play had 16,000 wells in 25 counties producing over 30% of Texas' natural gas.

I first learned about the widely spreading application of horizontal drilling and fracking technologies from an independent, Dallas-based petroleum geologist in April of 2007. This wise old fellow had lots of skin in the shale game and correctly predicted that the United States would be awash in natural gas within a few years.

Natural gas production soared in many shale basins from the Rockies to the Appalachians. The aforementioned Marcellus Shale, which stretches along the Appalachians from West Virginia to New England, is the country's largest share gas reservoir.

The impetus for drilling impermeable shale prospects was the extremely high natural gas price. For nearly four years, from December 2004 thru November 2008, Henry Hub gas averaged \$7.80/mm BTU. Prices peaked at \$12.86 in April of 2008, just a few months before the commodities crash and the global economic crisis.

By the early 2010s, drilling and fracturing techniques were refined enough that they were successfully applied to tight, light oil reservoirs. The shale oil game was on and the Bakken Shale was the place to be. North Dakota soon became the second largest oil producing state. This boom was followed by the Eagle Ford play in South Texas in the mid-2010s; now the Permian Basin of West Texas and southeastern New Mexico has dwarfed all others with production of over four million barrels per day.

Folks, that makes the Permian Basin the world's fourth largest oil producer behind Saudi Arabia, Russia, and Iraq. That my friends, is incredible!

Both the shale gas and shale oil booms were developed by small to medium-sized, independent exploration and production companies (E&Ps). As the play has grown exponentially, big oil is moving into the Permian Basin with multi-billion dollar acquisitions and aggressive production plans.



rce: Energy Information Administration based on data from various published studies

Here are some astounding American petroleum production numbers before and after tight shale drilling made its impact:

- Oil net import reliance: 2005 = 67%; 2018 = 30%.
- Percentage of world oil production: 2008 = 6.7%; 2018 = 13.2%.
- US oil production: 2008 = 5.0 million b/d; May 2019 = 12.3 million b/d.
- Total petroleum liquids import-export ratio: 2005 = 12.2; 2018 = 1.3.
- Natural gas production: 2006 = 520 bcm; 2017 = 1050 bcm.
- Percentage of world natural gas production: 2006 = 18.1%; 2018 = 28.3%.
- LNG: 2007 = 21.8 bcm net imports; 2018 = 28.5 bcm net exports.

This 59-year chart of US oil production tells it all:



US Crude Oil Production (M bbls/day)

American oilmen have turned former petroleum source rocks into reservoir rocks by exploiting tight shale formations via horizontal drilling and fracking. Despite continually-rising world demand, booming U.S. oil production now dictates the quantities that OPEC, Russia, and other exporters can pump to maintain relatively high prices and meet their internal revenue requirements. Both OPEC and Russia have set quotas and cut back production over the past two years because they cannot compete with the low-cost and high demand, American light crude oil.

That said, America cannot run on light crude only. Heavy crude oil is required to produce a variety of fuels (e.g., aviation, bunker, diesel, and kerosene) and many other derivative products (e.g., asphalt, lubricants, motor oils, and petroleum coke).

Moreover, thicker oils are required by many refineries along the Gulf Coast, Midwest, and Southern California that are designed to process blends containing heavy sour crude.

While we produce significant amounts, dominantly from California but also from Louisiana, Texas and Wyoming, we will remain net importers for the foreseeable future.

Our heavy oil sources include Canada (40%), Saudi Arabia, Mexico, Venezuela, and Colombia.

We need an integrated North American energy market to compete effectively with OPEC and Russia.

The United States, Canada, and Mexico require more pipeline links. Projects such as Keystone XL (approved by Trump) and new gas pipelines to Mexico are designed to expand connections within the North American energy sphere. But others are needed to receive heavy crude from the north and send nat gas to the south.

Unfortunately, our best friends forever are not always on board with proposed trade and infrastructure deals. Recent legal rulings have at least delayed if not scuttled the Trans Mountain Pipeline and Enbridge Pipeline projects that are designed to transport oil from Alberta to British Columbian ports and on to Asia. Their benchmark Western Canadian Select (WCS), a heavy and sulfur-rich crude oil, has become even more isolated and captive to the U.S. market. WCS currently trades at a 25% discount to WTI, partly because of inadequate pipeline capacity.

But I digress ...

America's shale oil future appears to be quite positive but it is not without significant challenges:

- Shale oil reservoirs are shallow (<1500 m) and are gas-driven so they always produce significant quantities of natural gas. Much of this gas is stranded because of very low prices (< \$3.00/mm BTU), lack of demand, lack of pipelines to separation plants let alone to market, and new regulations to limit or even ban flaring.
- There is insufficient pipeline capacity to transport the light crude that can currently be produced in the Permian Basin. New pipelines are under construction but it will be another year or two before all will be operational and transport oil to the Gulf Coast for refining and/or export. The U.S. Energy Information Agency (EIA) reported a record 8500 drilled but uncompleted wells (DUCs) for February 2019. Although some DUCs await completion equipment and crews, nearly half of the total were in the Permian of southeastern New Mexico and West Texas.
- Ports in South Texas harbors are too small to handle large tankers and capacity is insufficient to handle burgeoning demand for sweet light crude from Asian and European refineries. There are new infrastructure projects being built in Houston and Corpus Christi that will help this situation.
- Additional LNG infrastructure development is needed along the Gulf Coast from Louisiana to Mississippi. Both Asian and European markets are increasing demand for cheap American gas so there is a ready market for stranded and wasted natural gas in the Heartland. Only two terminals in Louisiana and Maryland produced LNG in 2018 but 30 countries were on the export list.

Four new operations are under construction and coming on line this year; two have announced final investment decisions and are scheduled for 2022 and 2024; seven more have gained or await federal approval this year with timelines of 2022-2024. LNG projects are capital intensive, competition is keen, and banks want to see firm contracts before proceeding with loans. LNG exports are a key component of our total petroleum import/export balance going forward.



LNG Export Projects (Source: Alerian Insights, March 2019)

- Hydrofracturing has attracted attention of the radical, well-funded, enviro-socialist collective with the alt-left media making pseudoscience claims of widespread aquifer contamination. The "fractivists" have enacted laws banning the shale business in the statist bastions of New York, Vermont, and Maryland, six counties in California, and Boulder County, Colorado. Meanwhile, New York and New England have the country's highest energy costs because of bans on fracking and new gas pipelines.
- Opposition also comes from the one-world political socialists in the U.S. Congress. These "green new deal" types are promulgating a platform banning all fossil fuels as energy sources in the United States within the next 12 years.
- There are real environmental issues concerns with fracking. Huge amounts of water are required and even greater amounts of return water must be safely disposed. Over the past five years, shale companies have made significant progress in consuming less fresh water, recycling water, cleaning return water prior to injection, and using decontaminated production water for gray water irrigation systems rather than injecting it into deep brine reservoirs.
- High volume, high pressure wastewater injection programs from both drilling and production have resulted in micro-earthquake swarms, generally < 3.0 on the Richter scale. However, in central Oklahoma, many small earthquakes > 3.0 were recorded from 2010 to 2016. Four larger quakes have ranged up to 5.8 magnitudes. Regulations were enacted in 2016 to reduce injection volumes and pressures near known fault zones and seismicity has lessened dramatically over the past three years.
- From the early boom days to the present, there have always been legitimate financial questions regarding the myriad of small, debt-ridden E&Ps that fueled the shale revolution. Many companies active in the first leg of shale development failed during the oil price crash from November 2014 to November 2016. Investors lost hundreds of billions with companies that went

bankrupt, were taken out at distressed asset prices, sold future production at pennies on the dollar, and/or lost their leases of prime ground.

In the second wave, E&Ps have better fundamentals, bankers are more discerning with loans, and cost of production is significantly lower with better margins. Finally, the largest market cap oil companies have entered the sector with big growth plans and in M&A mode.

In the early years of shale development, predictions of steep and rapid decline curves clouded the sustainability of fields and certainly hampered investment. Evidence shows that declines in the Permian are initially steep but flatten out quickly. Some wells have been producing for over a decade.

Based on admittedly short time periods for modeling, these unconventional oil and gas plays appear to have significant longevity.

Plus there is strong upside as the shale business currently recovers only about 10% of the contained oil compared to 30% in conventional sandstone host-rock reservoirs. In addition, there are many stacked benches in the Permian Basin that can produce oil once they are stimulated by fracturing. Only the low-hanging fruit has been developed so far.

As with all petroleum ventures, shale exploitation is and will always be a capital-intensive business, not only with initial capex and but also the sustaining capital required for new wells and reworking of older ones.

That said, over the past few years, advancements in drilling, fracking, completion technologies, and economies of scale have enabled American oilmen to employ less capital to produce more oil at lower operating costs.

In short shift, they have developed ingenious techniques not only for horizontal drilling and hydrofracturing, but also with state-of-the-art science, including early applications of supercomputing, 3D micro-seismic modeling, and visualization technology. In less than a decade, these oilmen have turned our country from a 45-year OPEC hostage to a projected net exporter of petroleum with the next two or three years.

It is amazing testimony to the power of venture capitalism and entrepreneurship.

In my opinion, all red-blooded Americans should be proud of this accomplishment and overjoyed that we will soon be energy independent and no longer beholden to unsavory Middle Eastern dictators and despots.

Ciao for now,

Mickey Fulp Mercenary Geologist



Acknowledgment: Lukas Smith is the research assistant for MercenaryGeologist.com.

The <u>Mercenary Geologist Michael S. "Mickey" Fulp</u> is a Certified Professional Geologist with a B.Sc. in Earth Sciences with honor from the University of Tulsa, and M.Sc. in Geology from the University of New Mexico. Mickey has 35 years of experience as an exploration geologist and analyst searching for economic deposits of base and precious metals, industrial minerals, uranium, coal, oil and gas, and water in North and South America, Europe, and Asia.

Mickey worked for junior explorers, major mining companies, private companies, and investors as a consulting economic geologist for over 20 years, specializing in geological mapping, property evaluation, and business development. In addition to Mickey's professional credentials and experience, he is highaltitude proficient, and is bilingual in English and Spanish. From 2003 to 2006, he made four outcrop ore discoveries in Peru, Nevada, Chile, and British Columbia.

Mickey is well-known and highly respected throughout the mining and exploration community due to his ongoing work as an analyst, writer, and speaker.

Contact: Contact@MercenaryGeologist.com

Disclaimer and Notice: I am not a certified financial analyst, broker, or professional qualified to offer investment advice. Nothing in any report, commentary, this website, interview, and other content constitutes or can be construed as investment advice or an offer or solicitation or advice to buy or sell stock or any asset or investment. All of my presentations should be considered an opinion and my opinions may be based upon information obtained from research of public documents and content available on the company's website, regulatory filings, various stock exchange websites, and stock information services, through discussions with company representatives, agents, other professionals and investors, and field visits. My opinions are based upon information believed to be accurate and reliable, but my opinions are not guaranteed or implied to be so. The opinions presented may not be complete or correct; all information is provided without any legal responsibility or obligation to provide future updates. I accept no responsibility and no liability, whatsoever, for any direct, indirect, special, punitive, or consequential damages or loss arising from the use of my opinions or information. The information contained in a report, commentary, this website, interview, and other content is subject to change without notice, may become outdated, and may not be updated. A report, commentary, this website, interview, and other content reflect my personal opinions and views and nothing more. All content of this website is subject to international copyright protection and no part or portion of this website, report, commentary, interview, and other content may be altered, reproduced, copied, emailed, faxed, or distributed in any form without the express written consent of Michael S. (Mickey) Fulp, MercenaryGeologist.com LLC.

Copyright © 2019 Mercenary Geologist.com, LLC. All Rights Reserved.