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## The 14-Year Record of the Baltic Dry Index

### A Monday Morning Musing from Mickey the Mercenary Geologist

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Earlier this year I documented seasonal moves in the prices of gold and oil over the past 20 years, copper over 13 years, and the Toronto Venture Exchange Index over 14 years (Mercenary Musings: January 4; March 28; April 11; June 13).

I now present our research on the seasonality of the Baltic Dry Index (BDI). In this case, we obtained data from 2003 to 2016. In a series of normalized charts, we will show that for bull, bear, and overall market conditions, there are predictable intra-year trends in the value of the Baltic Dry Index.

Many lay investors may not be familiar with the Baltic Dry Index; therefore, I offer a brief explanation:

The BDI measures the current price of moving raw materials by sea. It is posted five days a week, exclusive of holidays and from Xmas until the first work day of the New Year.

The Index is compiled and posted by the Baltic Exchange of London and covers four different sizes of bulk cargo ships on 23 shipping routes throughout the world.

The Baltic Exchange has a long history. It was founded in 1744 by a group of merchants and traders in a London coffee house and called the "Virginia and Baltick", reflecting England's major sources of international commerce at the time. By 1823, it consisted of a merchant committee that regulated trade and operated a securities exchange from a local tavern. It admitted the London Shipping Exchange as a member in 1900 and organized as a private limited company with shareholders. In 1992, its iconic building was destroyed by an Irish Republican Army bomb. In early November of this year, the Baltic Exchange was acquired by the Singapore Exchange in a friendly transaction.

The Exchange consists of over 600 member firms and is the world's only source of maritime market information for the trading and settlement of physical and derivative shipping contracts.

The Baltic Dry Index was started in 1985 and surveys a panel of international shippers on a daily basis for assessments of rates. It is a weighted index that considers shipping routes and volumes for the four different categories of cargo ships. BDI covers 100% of bulk dry cargo in transit on the world's oceans but does not include ships transporting freight via container or transport of energy liquids by tanker.

The largest bulk cargo ships carry over 100,000 dead weight tonnes and are called "Capesize" because they are too large to enter the Panama or Suez Canals; i.e., they must travel around the southern capes of South America and Africa. These ships, which can reach up to 400,000 tonnes capacity in Southeast Asia, handle 62% of the world's bulk dry cargo, mostly iron ore and coal.

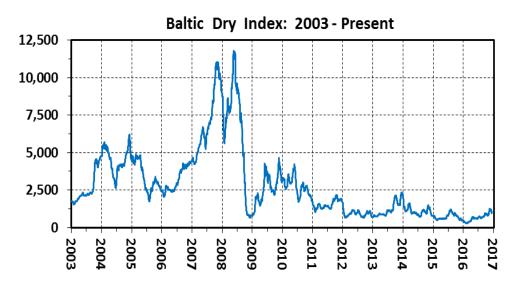
Other sizes of bulk dry cargo ships include: Panamax, which carry from 60,000 to 80,000 dead weight tonnes, and handle about 20% of world cargo; Supramax from 45,000 to 59,000 tonnes, and Handysize from 15,000 to 35,000 tonnes. The latter two carry of 18% of annual world cargo.

BDI is a direct measure of the supply of dry bulk carriers versus demand for shipping capacity. The supply part of the equation, consisting of about 9000 vessels worldwide, is tight and inflexible. Unlike oil tankers, it is costly to park and idle a cargo ship, and new ships take two years to build. Because of fluctuating world and regional demand, the Index can be wildly volatile on both the upside and downside.

The Index indirectly measures global supply and demand for metallic ores, coal, grains, steel, and industrial and agricultural minerals. Because 95% of the metal mined worldwide is iron ore, the Index is dominated by this commodity. Coal (both coking and thermal) is the second most important material contributing to the Index. Copper and bauxite are other metallic ores of consequence; steel, timber, and cement are important construction materials.

BDI is a "leading economic indicator" in that it measures the transportation cost of raw materials used for production of finished goods. Therefore, it is an important input in predicting short-term economic activity.

There is no speculative component in the Baltic Dry Index because freighters are contracted only if there is cargo to move. That said, there is a freight derivatives market operated by the Baltic Exchange and administered by brokers that allows principals and traders to lock-in or hedge freight rates via futures contracts. These derivatives are collectively called "forward freight agreements".



This is the daily record of the BDI from the beginning of 2003 thru December 16, 2016:

The Baltic Dry Index has exhibited extreme volatility over the past 14 years with rises and falls broadly corresponding to bull and bear markets for industrial commodities.

BDI's all-time high of 11,793 was reached on May 20, 2008 in the second of two parabolic spikes when commodity prices peaked. By December 5 of that year, it had plunged to a post-1986 low of 663 for a 94% decline as commodities demand crashed amid the global economic crisis.

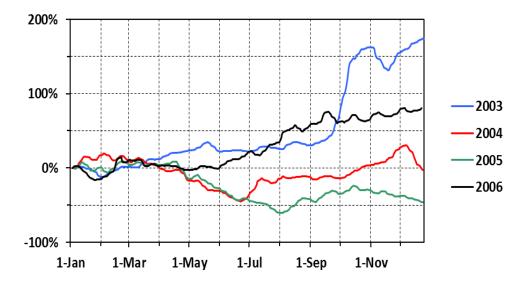
From early 2012 to Q3 2016, a deep bear market for commodities resulted in the Index trading wellbelow its previous low. Its all-time bottom of 290 occurred on February 11 of this year due to severely depressed demand for iron ore and coal and a glut of carriers.

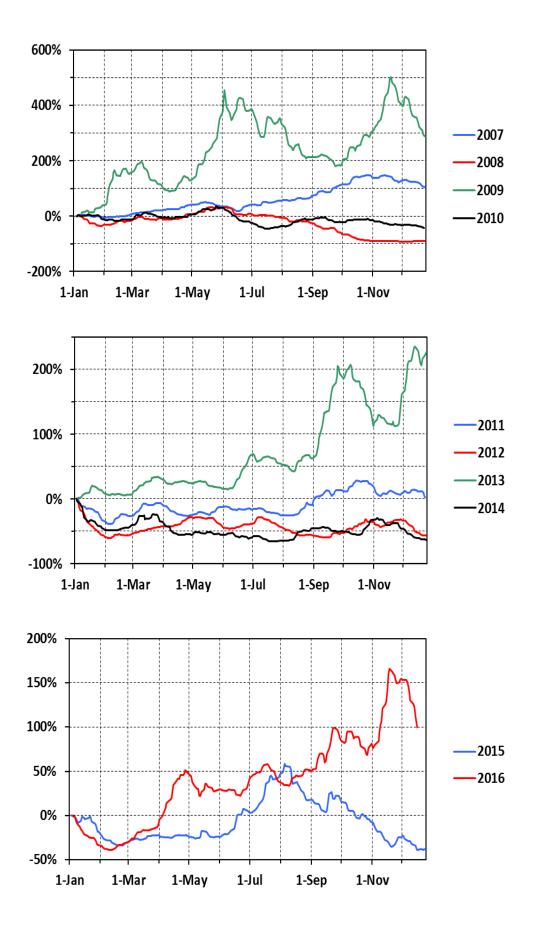
Since that time, BDI has moved sharply upward as the commodities sector enters an incipient bull market cycle. It reached 1257 on November 18 but is currently trading in the mid-900 range as cargo shipping reaches its usual year-end lull. The 25% decline over the past month attests to the Index's volatility.

Economic factors that influence movements of the BDI include:

- Supply, demand, and prices of bulk dry commodities.
- Vessel supply and capacity.
- Crude oil prices and the resulting cost of bunker fuel.
- Seasonality in the transport of commodities.
- Port congestion and choke points including straights, channels, and canals.
- Health of the world's economy and overall market sentiment.
- Geopolitical events, labor issues, weather, and accidents in exporting and importing countries.

The following series of four charts shows percent change in the daily value of the Baltic Dry Index normalized to January 1 for each year:





Based on annual opening and closing values, we define bull market years for the Baltic Dry Index (green) as those in which the price closed the year > 10% higher than it opened; bear market years (red) as those in which the price closed the year >10% lower than it opened; and neutral years (black) as those in which the percentage change was less than 10%:

Year	Jan Open	Dec Close	% Change
2003	1738	4765	174.2
2004	4761	4639	-2.6
2005	4456	2407	-46.0
2006	2438	4397	80.4
2007	4452	9143	105.4
2008	8891	774	-91.3
2009	773	3005	288.7
2010	3140	1795	-42.8
2011	1693	1738	2.7
2012	1624	699	-57.0
2013	698	2277	226.2
2014	2113	782	-63.0
2015	771	478	-38.0
2016*	473	946	100

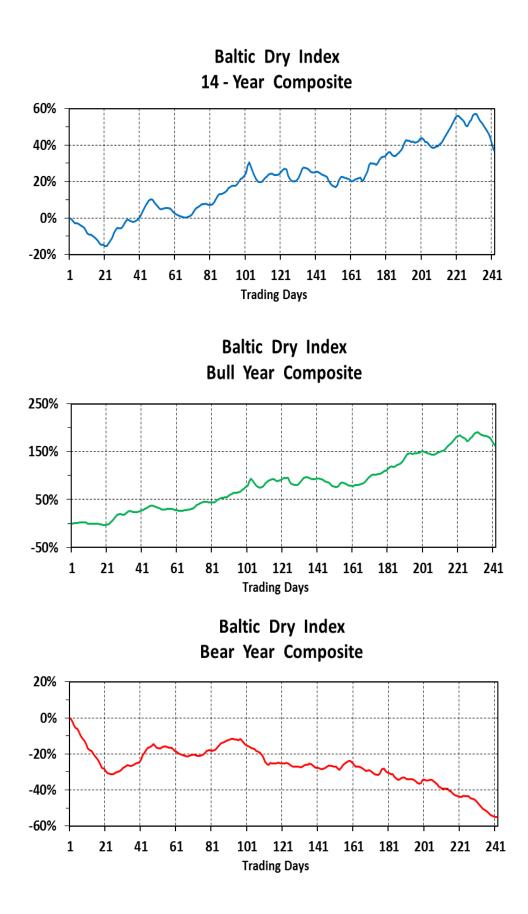
#### \*thru December 16, 2016

The Baltic Dry Index has an average range from the beginning to end of a given year of 94% over the past 14 years.

The following three charts present composite yearly trends from January 1 to December 24 for the entire 14-year period, six bear years (2005; 2008; 2010; 2012; 2014-2015), and six bull years (2003; 2006-2007; 2009; 2013; 2016).

We have chosen to disregard the two neutral years (2004; 2011) as a separate data set because of small sample size.

Please note the significant change in y-axis scale for the bull years; its data range is 200% as opposed to 75% for the overall composite and 55% for bear years:



The composite charts illustrate interesting seasonal trends for the Baltic Dry Index:

- There is a general fall in the BDI Index from the beginning of January to early February. It is prominent in the composite and the bear market years while in bull market conditions, the Index is flat during this period.
- The Index rallies robustly from early February to early March and then falls off from mid-March to mid-April regardless of market trend.
- BDI rises in a steady manner from mid-April until late May (bear market years) or early June (bull and overall market years).
- In bear years, the Baltic Dry Index undergoes a steep decline from late May thru mid-June and then steadies during the early summer. Beginning in late July it undergoes a steady downtick for the remainder of the year.
- For overall and bull market composites, the BDI is flat and oscillating during the summer months. Then it goes mostly higher from mid-September thru early December, except for a pause in late October to mid-November.
- In all cases, there is a significant drop-off in the Baltic Dry Index during the second and third weeks of December. The BDI is not posted from Christmas thru New Year's.

Now let's explore some factors that can account for the well-defined seasonal trends in the Baltic Dry Index:

- The early January to early February fall is attributable to wintertime shuttering of some mine operations and ports and the Chinese New Year when that country shuts down for about two weeks.
- A rally occurs over the next month as economic activity in China resumes.
- The mid-April to early May rise in BDI is likely caused by building of inventories in copper, timber, steel, and cement in anticipation of peak Northern Hemisphere construction season.
- In addition, bunker fuel is costlier in the spring when crude oil prices generally rise as American refineries ramp up for summer driving season.
- BDI is flat during the summer months while construction activity uses stockpiled materials.
- Rates tend to rise from mid-September to late October when grain harvests are shipped and customers re-stock commodities (especially steel-making materials and thermal coal) in advance of the Northern Hemisphere winter.
- A lull then occurs before rates generally move upward again from mid-November thru early December when China imports more iron ore from Australia and Brazil in advance of their wet seasons.

• Freight rates drop as economic activity winds down in North America and Europe in mid-December.

Our research indicates there is a pronounced seasonality in the Baltic Dry Index over the14 years of available daily history. This documented seasonality reflects current supply and demand conditions for the world's most important metallic, industrial, and agricultural commodities transported in bulk by cargo ships.

The Index is a leading economic indicator because it is a predictor of the total cost of raw materials delivered to customers who produce manufactured goods and pass costs on to wholesale buyers and then to retail consumers.

The Baltic Dry Index is an important input that I use to forecast short-term commodity price movements and macroeconomic trends.

Ciao for now,

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Acknowledgment: Troy McIntyre is the research assistant for MercenaryGeologist.com.

The <u>Mercenary Geologist Michael S. "Mickey" Fulp</u> is a Certified Professional Geologist with a B.Sc. Earth Sciences with honor from the University of Tulsa, and M.Sc. Geology from the University of New Mexico. Mickey has 35 years experience as an exploration geologist and analyst searching for economic deposits of base and precious metals, industrial minerals, uranium, coal, oil and gas, and water in North and South America, Europe, and Asia.

Mickey worked for junior explorers, major mining companies, private companies, and investors as a consulting economic geologist for over 20 years, specializing in geological mapping, property evaluation, and business development. In addition to Mickey's professional credentials and experience, he is highaltitude proficient, and is bilingual in English and Spanish. From 2003 to 2006, he made four outcrop ore discoveries in Peru, Nevada, Chile, and British Columbia.

Mickey is well-known and highly respected throughout the mining and exploration community due to his ongoing work as an analyst, writer, and speaker.

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