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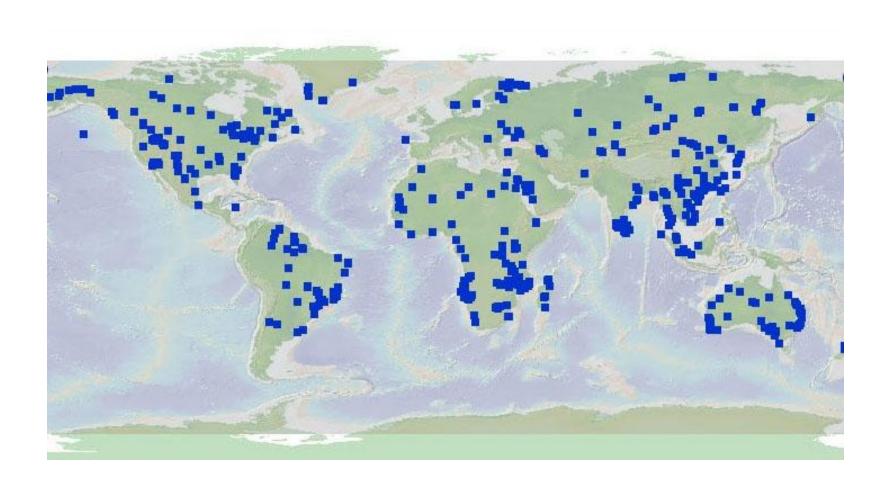
## The REE Commodity Play

- Speculating in Junior Resource Companies
- Separating the Few Contenders
- From the Many Pretenders
- What the Press Release Will Not Tell You

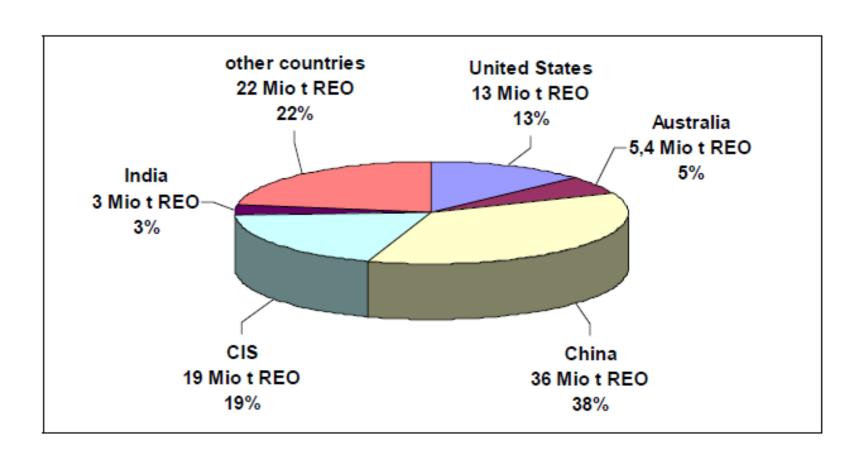
## Key Evaluation Criteria

- Share Structure
- People
- Projects
- Undervalue

## World REE Deposits



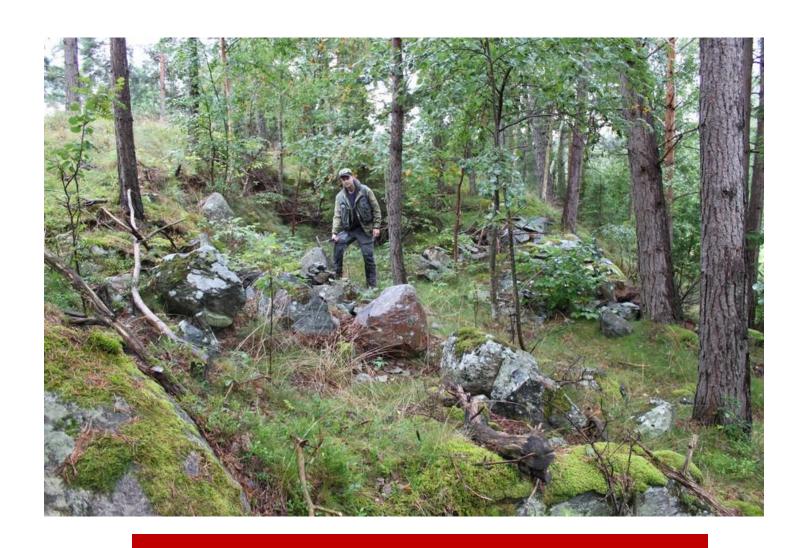
#### Current REE Resources



#### Projects

#### **Priority Targets:**

- Flagship Project or Prospect Generator
- Distribution of 16 Rare Earth Elements
- Deposit Type = Potential Metal Content
- Location & Geopolitical Environment
- Time to Development



#### Norra Karr, Sweden

#### Share Structure

- Shares Outstanding & Fully Diluted
- Share Price High/Low
- 52 Week, 30 Day, and Daily
- Liquidity

#### Share Structure

- Insiders, "Family and Friends"
- Institutions
- Public Stock Float

- Warrants and Options
  - —In-the-Money or Out-of-the-Money
  - —Expiry Dates

#### Share Structure

- Working Capital: Cash & Equities
- Burn Rate (G & A, Exploration)
- Long Term Debt / Short Term Debt
- Recent Financings
  - Proposed, Amended, Closed, Cancelled



Strange Lake, Quebec, August 2009

#### People

- Management Team
  - CEO/President, CFO, BOD
- Technical Team
  - COO, Chief Geologist, V-P Exploration
  - Mining & Metallurgical Engineers
  - Senior & Junior Geologists & Engineers
- Advisory Board
  - Consultants

#### People

- Educational & Professional Backgrounds
- Experience & Success / Failure
- Compensation
   Salaries, Management Fees, Options, Bonuses
- Technical Expertise on BOD:
  - Geologists, Engineers, Financier, Lawyer, Accountant
- Insider Selling



Bear Lodge Mountains, Wyoming September 2008

## Evaluating Junior Resource Companies

- 50% Fail on Flagship Property
- 25% Fail on Share Structure
- 15% Fail on Management & Technical Team
- 5% Fail on Website Presentation

95% Fail: Share Structure, People, & Projects

## Junior Resource Companies

- Final Test: Undervalue Compared to Peers
- Every Junior Doubles in 52 Week Period
- Dependent on Timing
- Buy at Low Volumes / Sell at High Volumes

#### The Power of Two

- Stock Price Double in 12 Months or Less
- Sell ½ of Position Cost Basis = Zero
- Reinvest in Another Undervalued Stock
- Open Orders to Sell ½ at Double
- Program Selling on Uptick
- Profit Stops on Downtick

## REE Commodity Play

- +200 Companies (Intierra Resource Intelligence)
- 95% Fail Key Criteria
- 10 Companies Pass / Undervalued?
- 4-5 New Mines Developed

## Risks in the REE Commodity Plays

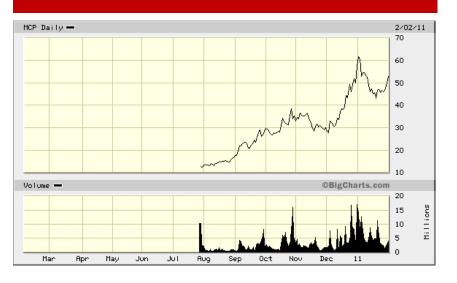
- Metallurgical & Chemical Processing
- Distribution / Demand of Metals
- High Capex & Operating Costs
- Global Economic Conditions

## Cream of the Crop 2009-2011

- Molycorp (MCP. NYSE)
- Rare Earth Element Resources (REE.AMEX)
- Avalon Rare Metals (AVL.AMEX)
- Quest Rare Minerals (QRM.TSXV)
- Tasman Metals Ltd (TSM. TSXV)

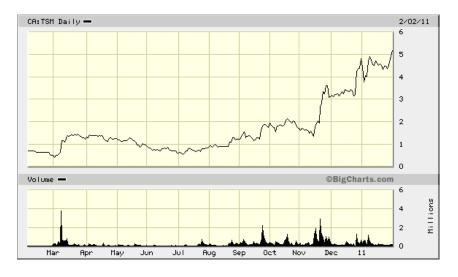
## Molycorp and The Minions





#### **REE & QRM**







#### The Cream of the Crop 2011-2012

- Mergers and Acquisitions
- Business Combinations
- Strategic Alliances
- Off-Take Contracts

#### The Next Generation?

- Share Structure, People, Projects
- Undervalue
- Mines 2016-2021 ?
- M & A; Joint Ventures
- Business Combinations; Strategic Alliances

## Medallion Resources Ltd



#### Mining the Stock Market

Mark Twain: Comstock Lode 1865
Virginia City, Nevada

"A mine is a hole in the ground
with a liar standing beside it."

# Monday Morning Musings from Mickey the Mercenary Geologist



## Junior Resource Companies

- Do your Own Due Diligence & Research
- A Day Without Learning is a Day Wasted
- Company Evaluation Template
- Buena Suerte, Inversionistas!

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